



APICS is the leading professional association for Supply Chain and Operations Management.

**MAY 2018 Newsletter**



PROGRAMS

**Please join us for a tour at Fastenal's Showroom**

**Thursday, May 24<sup>th</sup> at 11:30am**

[www.fastenal.com](http://www.fastenal.com)

**Fastenal provides companies with the fasteners, tools, and supplies needed to manufacture products, build structures, protect personnel, and maintain facilities and equipment. Come learn about their extensive product lines and Global Distribution System!**

The Fastenal story began in 1967 when Bob Kierlin pooled together \$30,000 with four friends and opened the first Fastenal location, a 1,000 square foot shop in his hometown of Winona, MN. The original business plan was to dispense nuts and bolts via custom vending machines, but the idea proved to be ahead of its time. Several decades would pass before Fastenal finally popularized industrial vending. Today, Fastenal has 71,000+ vending machines installed!

After surviving the typical struggles of a startup business, Fastenal gradually found its niche by going the extra mile for customers and providing the kind of service that kept them coming back. Kierlin later drilled this approach down to four simple words: Growth Through Customer Service®.

Fastenal currently has

- |                           |                           |                                       |
|---------------------------|---------------------------|---------------------------------------|
| * 2383 Branches           | * 20,565 Employees        | * 24 Countries with Fastenal Branches |
| * \$1.1 Billion Inventory | * \$4.4 Billion Net Sales | * \$578.6 Million Net Earnings        |

**Where: 3204 Candelaria Ave., ABQ, NM 87107**

**NOTE: Tour limited to the first 25 people so make your reservations today!**

Please **RSVP** to Rosemarie Stansbury at  
**[Rosemarie.M.Stansbury@raytheon.com](mailto:Rosemarie.M.Stansbury@raytheon.com)**



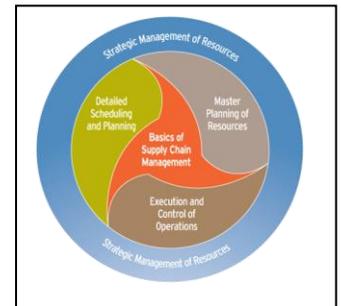
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## EDUCATION

If you are interested in starting your CPIM certification education, please send an email to [contact@abqapics.org](mailto:contact@abqapics.org) or call 505-331-8205

### *CPIM Certification*

Acquire a working knowledge of the tools and techniques for planning of inventory, including planning techniques such as MRP, CRP, lean, TOC, and projects. Understand the effect of using each technique; know standard measurements for inventory, materials, capacity and supplier performance; and recognize when to escalate issues. Topics include:



- Managing inventory, planning material requirements, planning capacity requirements, and procurement and supplier planning
- Recognizing the importance of supply chain management and deploying supply chain strategies related to scheduling, planning, and sourcing
- Translating product-level plans and schedules generated at the master planning level into requirements that can be procured or produced
- Bridging the master planning area with the execution and control function
- Planning, scheduling, resource allocation, and implementing projects that are used to manage the supply of products and services 2017

### *APICS CPIM provides*

- Increased efficiency across organizational operations
- Understanding of production and inventory activities within the internal operations of a company
- In-depth view of materials management, master scheduling, production planning,

